

Arizona's Economy:Headed Into Uncharted Waters

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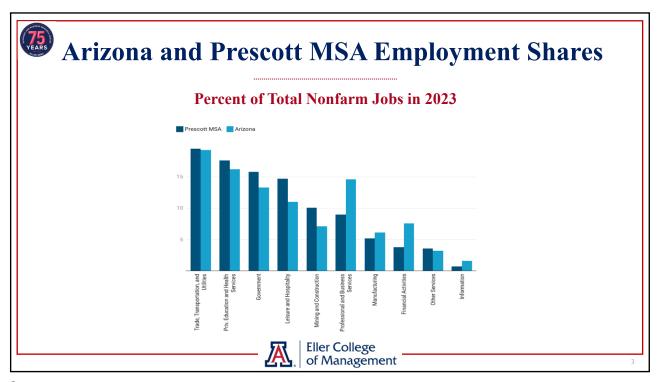


Key Topics

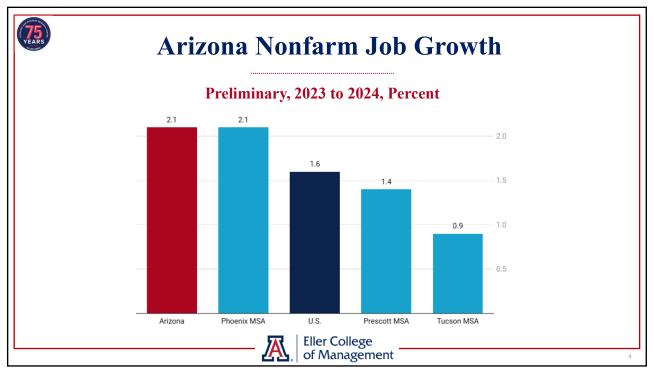
- Arizona continues to churn out solid job gains, outpacing the U.S.
 - ▶ Prescott MSA job growth is close to the national average
- ► Phoenix inflation is below the national average
 - ▶ With falling commodities prices
- ► Arizona housing cost burdens are high
 - ► Single-family housing permit activity was strong last year
- ► The outlook is positive for Arizona and Prescott
 - ▶ Widespread tariffs, mass deportations, reduced immigration will contribute to inflation and reduce economic growth

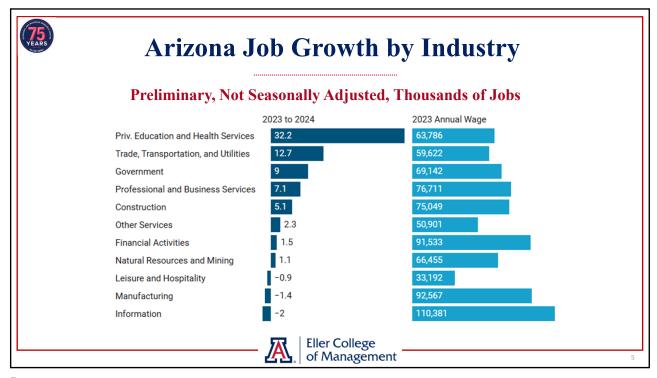


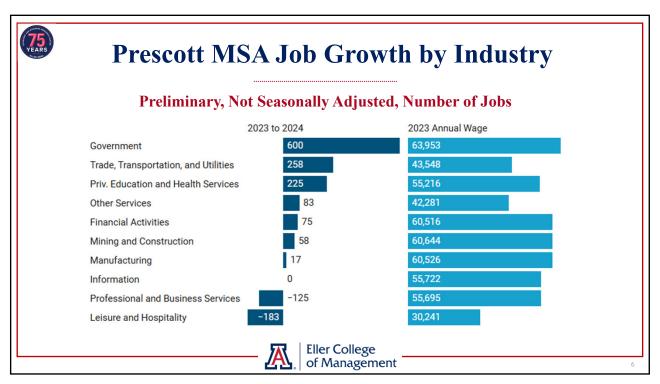
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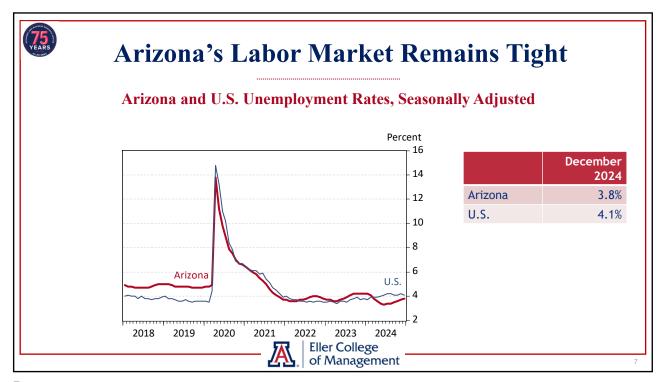


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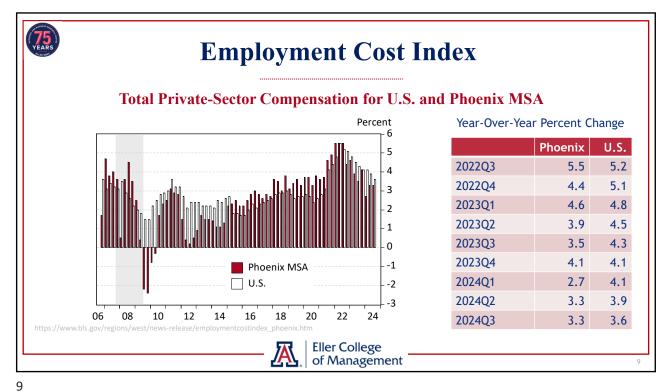


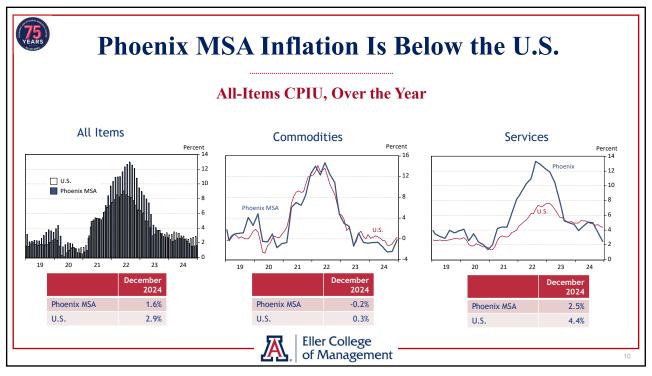
Employment Cost Index

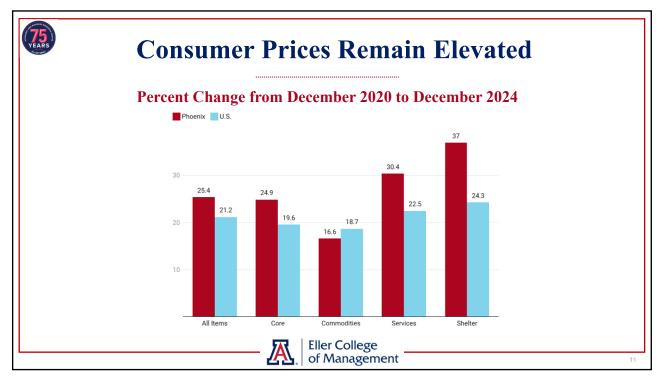
- ► There are many measures of labor income
 - ▶ The pandemic has distorted some of the common measures
 - ► Like headline average wages per job (total wages paid divided by total jobs) and headline average hourly wages
 - ▶ Detailed industry breakdowns can help
 - ► The Employment Cost Index is less subject to these problems because it is adjusted to account for shifts of workers across industries and occupations
 - ▶ Total compensation and wages & salaries
 - ▶ Data show over-the-year changes by quarter
 - ▶ Available for large metropolitan areas, including Phoenix



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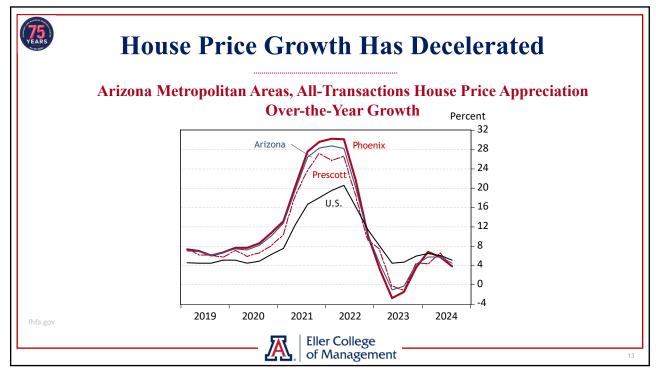


Measuring House Prices

Federal Housing Finance Agency (fhfa.gov)

- ► The time trend of median house prices can be influenced in important ways by shifts in the value of homes sold in a given period
- ► FHFA indexes measure average price changes in repeat sales or refinancings on the same properties over time.
 - ► Uses single-family properties whose mortgages have been purchased or securitized by Fannie Mae or Freddie MAC.
 - ► Misses sales of homes whose mortgages do not conform (loans above \$647k).





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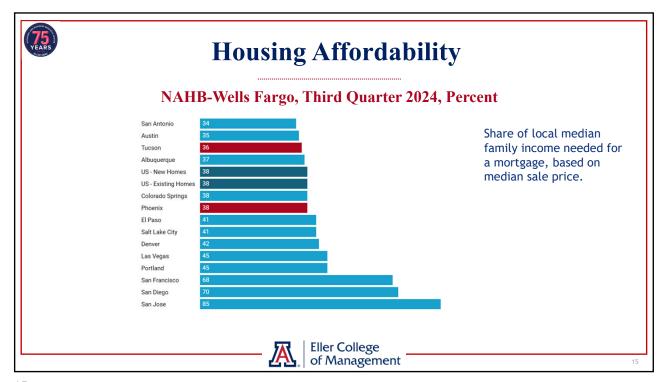
Housing Affordability

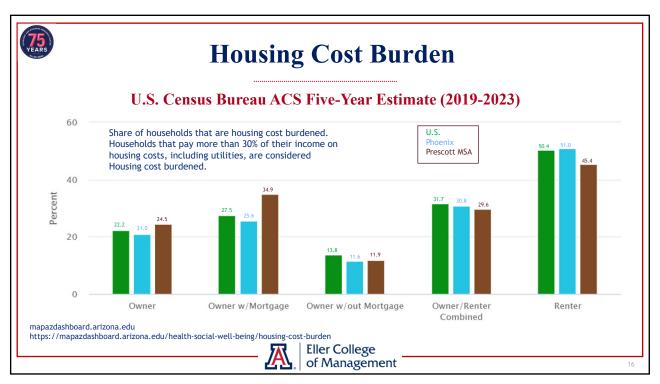
NAHB-Wells Fargo

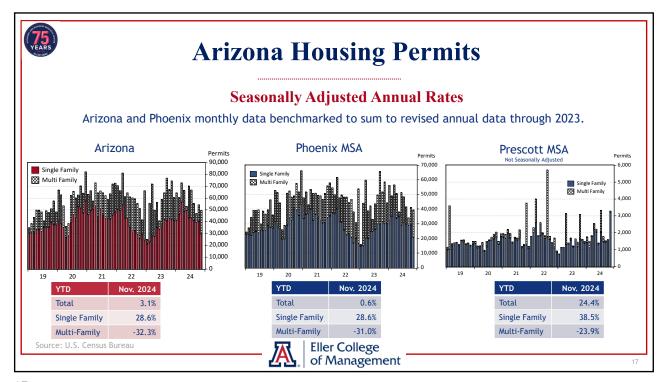
- ► NAHB-Wells Fargo Cost of Housing Index
 - ► Share of local median family income required for a mortgage, based on median sale price and standard mortgage underwriting criteria
 - ▶ Median family income, from U.S. Housing and Urban Development, is substantially higher than median household income
 - ▶ Median home price data from NAR
 - ▶ 30-year fixed mortgage, 10% down
 - ► Includes estimated property taxes, property insurance, and private mortgage insurance



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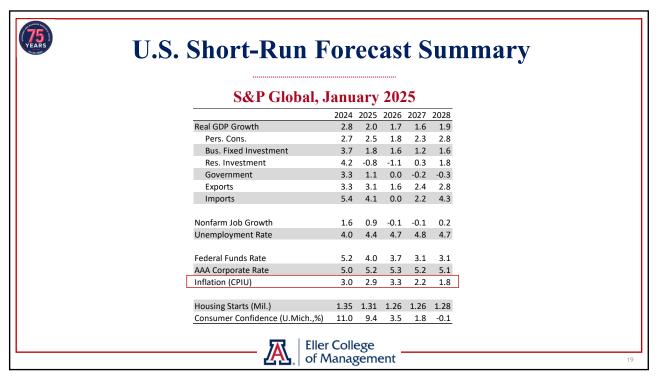


S&P Global Forecast Assumptions

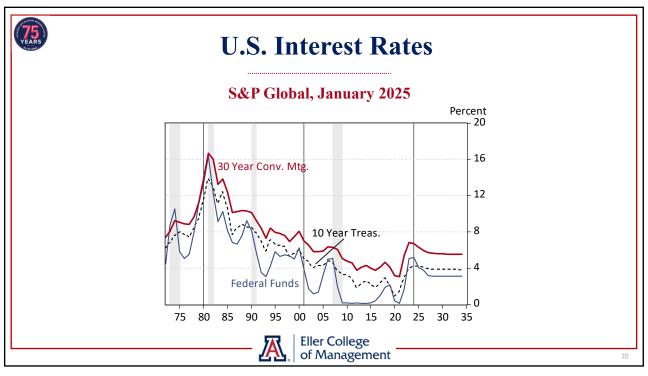
January 2025

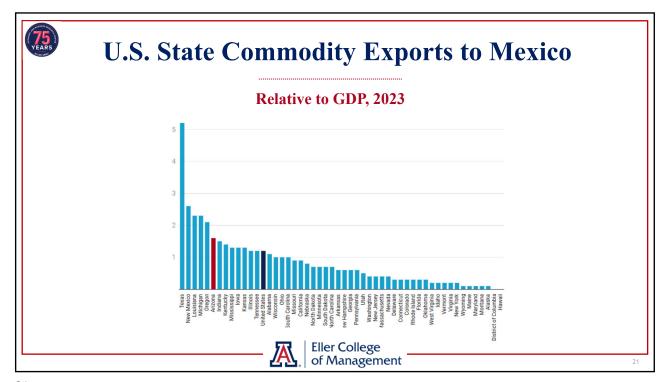
- ► Assumes 10% universal tariff along with a 30% tariff on imports from China
- ► Net international migration reduced by 500,000 per year through end of current federal administration
- ► TCJA 2017 personal income tax cuts extended. Corporate income tax rate reduced to 15%
- ► The Federal Reserve reduces the policy rate
 - ► The Fed reduces the policy rate to 3.00%-3.25% by early-2027



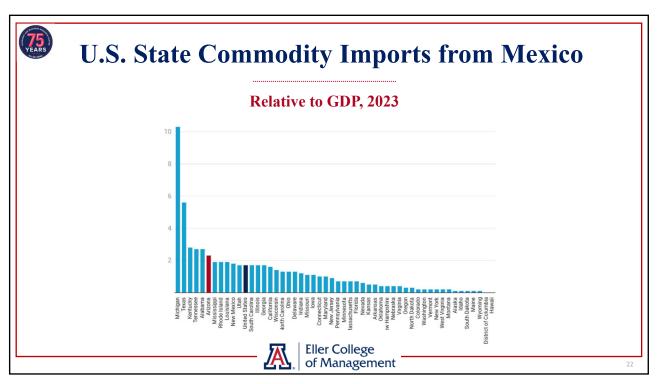


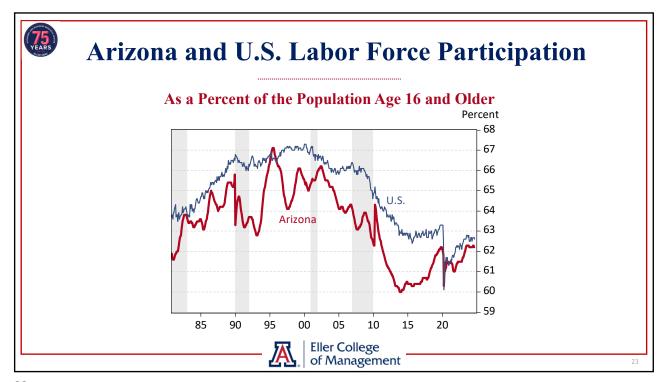
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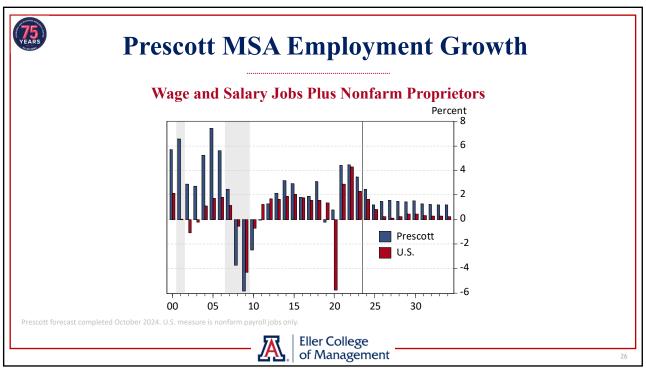
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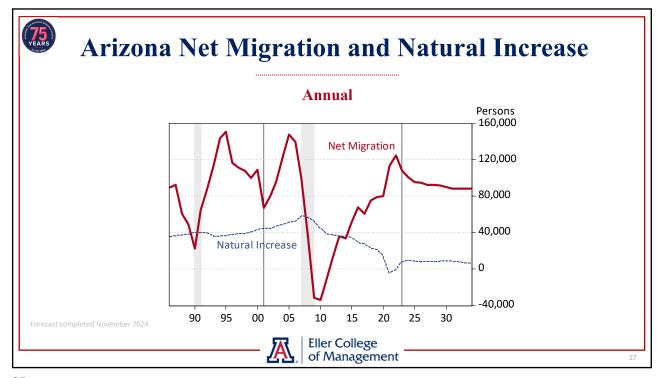




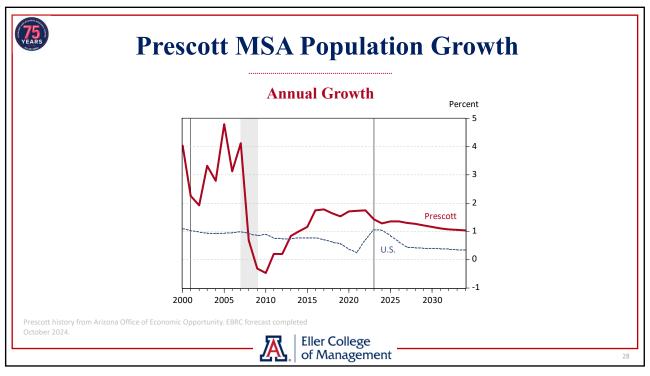
Pew Research Center		
	Arizona	U.S.
Unauthorized immigrants in labor force (rank)	190,000 (13 th)	8,250,000
Share of labor force (rank)	4.9% (13 th)	4.8%
Industry with most unauthorized immigrants	Construction	Construction
Industry with highest share unauthorized immigrants	Agriculture	Construction







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Main Takeaways

- ► Arizona's labor market performance is solid
 - ▶ Significant job gains, low unemployment
- ▶ Phoenix inflation is low and commodities prices are falling
 - ▶ Which leaves services driving price increases
- ► Housing affordability remains low
 - ▶ But single-family housing permits were up last year
- ► The baseline outlook calls for continued, but slowing, growth
 - ► Tariffs, deportations, reduced immigration, demographics, and elevated interest rates weigh on growth



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